



RESOURCES

FIBRE COMPOSITES

SURFACES

ECOLOGICAL RELEVANCE

Best Practice example CORNET project

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A coordinator's experience in FP7 CPs and in CORNET projects

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Who are we?

Finding a topic and setting-up a concept

Setting-up a consortium – allocating roles

Writing the proposal and negotiating the funding contract

Project reporting: technical and financial

Summary and conclusions

Papiertechnische Stiftung at a glance



PURPOSE OF THE FOUNDATION

- Collective research
- Contract research/consultancy
- Training
- Test contracts and expert opinions

FOUNDERS

- VDP – German Pulp and Paper Association
- HPV – German Employers' Association of the Paper, Board and Plastics Converting Industry
- FPT – Paper Technology Research Association

PTS Multinational projects (Since 2007)



- **AquaFit4use** – running
- **SORT IT** (PTS coordinator) – running
- **SUNPAP** – running
- **BOOSTEFF** – running
- **CAPWA** – running



- **PAPRIQUA** (PTS coordinator) – completed
- **SOTIPA** (PTS coordinator) – running
- **ALBAQUA** (PTS coordinator) – running
- **SONOPULP** (PTS coordinator) – running
- **PrintIP** (PTS coordinator) – running
- **AOP4Water** (PTS coordinator) – running
- **W2PHeat** (PTS coordinator) – accepted for funding



WoodWisdom-Net

- **DEMOWOOD** (PTS proposal coordinator) – running
- **PowerBonds** – accepted for funding



- **SERECARB** (PTS coordinator) – completed
- **NATUBAR** – completed

Key facts

Topics in resource and water management, product quality, sustainability

A strong focus on **industrial applications**, **SMEs** and collective research

43 proposals submitted since January 2007 (19 as coordinator)

40% success rate

Finding a topic and setting-up a concept



FP7 Collaboration is a top-down process:

- Proposals must precisely match the call contents and “expected impact”
- Be a high-level lobbyist and place your own topics to the COM
- Or pray till the COM publishes a suitable topic
- When the topic is published, rush to set-up your concept, consortium and write the proposal before the deadline

CORNET is a bottom-up process:

- One thematically open call every 6 months
- Project themes are defined by SME groupings and gathered from the field
- Take your time to set-up an excellent concept, find the suitable partners and write a winning proposal
- The consortium is in the driving seat

Setting-up a consortium – allocating roles

The rule is to find the best partners to fulfil the project needs



Priority on the COM's requirements:

- Eligible are EU27 and Associated Members ± others (SICA, etc.)
- Specific requirements:
 - Industrial participation
 - SME-targeted actions
- Industry participants must play an active role in R&D and DEMO: not always easy, particularly with SMEs

Find partners in CORNET countries:

- AT, BE-FL, BE-WAL, CY, DE, NL

Research performers are RTOs:
working with professionals is easier

Industry can (must) participate with
in-kind contributions (easy to handle)

Setting up SME User Committee:
decentralised task

SMEs: advisory role

Key role of the coordinator, assisted by WP leaders



The Coordinator is **single** discussion partner of the COM:

- Coordinator bears responsibility on behalf of all consortium for all technical & bureaucratic work
- WP leaders only assist and deliver
- Coordinator-project officer: a complex relationship starting from scratch with negotiations – a love-and-hate story

Needs a professional coordinator

Decentralised process: Coordinator concentrates on strategic project issues

Each RTO writes proposal and negotiates contract according to local rules:

- Familiar processes with long-known people – mutual trust
- Use national language

Coordination: business as usual

Project reporting: technical and financial



Based on DL list and financial plan in the Description of Work

- Coordinator must centralise, validate and submit all deliverables to SESAM
- Coordinator must centralise, validate and submit all Forms C to FORCE
- Coordinator receives, manages, distributes and accounts for EC funding
- Financial rules: Belgian law

Needs a professional coordinator

Coordinator makes one final report in English

All other reports in national languages

Each RTO is responsible to its funding organisation:

- Technical and financial reporting identical to national projects
- Usual bureaucrats suffice

Reporting: business as usual

Summary and conclusions



Larger and longer projects

Higher budgets

Large choice of partners

High work load and responsibility for the Coordinator

Unified but heavy bureaucratic rules

Close collaboration between Coordinator and Project Officer

Challenging and rewarding

Needs a professional coordinator with good nerves

Small projects (2 years maybe too short...)

A limited choice of participating countries

Decentralised with little bureaucracy for the Coordinator

A friendly climate with the funding agencies

A highly flexible funding instrument

CORNET, you will love it: start NOW!

Thank you for your attention

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